

Clients of CLA Business tell us what they think – Oct 2007

Tim Gibson Ltd Crakehall, North Yorkshire

Tim has recently become one of just a handful of UK suppliers providing the latest robotic milking equipment to local dairy farmers, but Tim's plan of running his own business was threatened when he was unable to find an affordable insurance quote.

With his CLA insurance in place, Tim was able to move ahead with his new business, rapidly becoming the UK's first Lely Center, providing access to all of the Lely Dairy Equipment range of robotic milking products and services. To date, Tim's company has installed 32 robots, milking approximately 2,300 cows on 20 farms across the North of England, with a current potential capacity of well over 20 million litres of milk per year.

Tim explains why he chose CLA Insurance Services:

"In order to set up the business, I needed to obtain Public and Employers' Liability cover. I phoned around all of the major insurance companies but the cheapest quote I could get was in the region of £20,000 per year, which was far more than I could afford. I was just about to give up hope when I contacted CLA Insurance Services. The adviser I spoke to spent some time finding out exactly what my business involves and the type of cover I require and gave me a quote of just £1,900, which I was delighted with."

Danish Camp Willington, Bedfordshire

Roy & Gail Lee are the proprietors of Danish Camp, a riverside visitor centre in Willington near Bedford. Their previous broker only gave a few days' notice that their policy coverage would not be continued past renewal date. Gail said that it appeared "insurance for any activity that is not straightforward appears to be a problem".

Roy and Gail approached us and we set about seeking an insurer who would provide the specialist cover that was required. With our knowledge that CLA members are involved in a diverse range of activities, and access to all major insurers, we were able to quickly place cover prior to expiry of the previous policy, ensuring there were no gaps in cover. The premium and terms were extremely competitive compared with those obtained by the previous broker.

Danish Camp on CLA Insurance Services:

"We cannot fault the level of support and services provided by CLA Insurance Services. We presented them with a problem. Despite having little time to resolve the situation, every aspect of the cover we required was evaluated and a very satisfactory solution and premium was offered, and accepted."

"We have complete confidence in the CLA and would have no hesitation in recommending their insurance services."

Simba International
Sleaford, Lincolnshire

Simba International are market leaders in the design and manufacture of agricultural machinery systems, reducing costs to farmers whilst being kind to the environment.

Following service issues with their previous broker they approached us and we subsequently carried out a thorough review of their insurance and risk protection requirements. Following this assessment, we provided a detailed report outlining our cover recommendations and all the relevant costs. This resulted in CLA Insurance Services being appointed to handle all of Simba International's insurances.

Dorothy Lyth FCCA, Finance Director of Simba International says:

"I like the approach CLA Insurance Services take, close enough to our business to understand it and assess the risks, whilst leaving us to get on with running it. In the years since making the appointment, I have felt confident and secure in their handling of all our insurance matters."